

ISSUE 2 | 2019

THE BUZZ

The Newsletter of BCH Mechanical and ConServ Building Services

**See inside for
additional
information on:**

The Hillsborough County School
Renovations

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BCH Mechanical, L.L.C. is a mechanical contracting company, established in 1976, specializing in HVAC, plumbing, piping, medical gas, sheet metal, and service.

CONSERV BUILDING SERVICES, L.L.C.

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ConServ Building Services, L.L.C., a division of BCH Mechanical, provides commercial HVAC and Refrigeration services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

THE SUMMER FUN HAS BEGUN!

BCH IS A KEY PLAYER FOR HILLSBOROUGH COUNTY SCHOOL RENOVATIONS



Public schools are not wasting time making good use of the Half Penny Promise. Mechanical improvements at 16 schools around the county are already underway and they are all a direct result of the half-penny sales tax increase taxpayers voted for last year. BCH Mechanical is leading the way on five (5) of the mechanical retrofits totaling over \$11 million dollars of work, completed in 9 weeks this summer.

BCH Mechanical's project list includes:

- Blake HS (EWI Construction)
- Alonso HS (The Beck Group)
- Durant HS (Creative Contractors)
- Dunbar Elementary (JE Dunn Construction)
- Sickles HS (Williams Company)

The key to success has been in the rigorous planning. For example on Blake HS, we had equipment being purchased nearly 4 months ago including: two (2) water cooled chillers, chilled water pumps, 22- new air handlers, 2 boilers and flue piping. In total there were 14 full semi-trucks of equipment and materials all timed like a rocket launch to arrive the first week that school was out.





Over 6 weeks, prior to arrival dates, the BCH and Trane teams made 2 or 3 phone calls per week to the scheduler at the plant who was tracking the production and conveying the expectations on the major equipment. Then there was over 4 weeks of communicating with the Traffic Department to understand how critical delivery was due to the crane requirements. Add to that, behind the scenes, one of the equipment trucks was involved in an accident in route. Due to all of the correspondence, the critical nature was already understood by the factory. The units damaged in the accident were returned to the factory, re-worked, and team drivers set up to deliver on Saturday, just in time for our major lift on Monday. **WHEW!!!!**

All of the equipment including twenty two (22) air handlers- that had to be craned into equipment rooms, was accomplished in two (2) days. BCH had pre-fabricated the CEP and major pieces of each equipment room, so over 60% of the field labor was already completed before we even set foot on the job. The planning, pre-fabrication effort and the fast start is critical to the success of these schools, which there is “no excuse” other than full operational cooling that first day of school in August.

These are the small first steps in a 10-year plan that will pour over \$1.3 billion back into Hillsborough County schools as a result of the Half Penny Promise. Of course, BCH wants to be recognized as the “go to contractor” when it comes to summer shut down schools and is leading the charge this summer.

RECENTLY COMPLETED PROJECTS

BCH MECHANICAL

LRH PAVILION FOR WOMEN & CHILDREN
LRH P7 CEP
LRH P6 PAVILION
LRH P2 PARKING GARAGE
PC JAIL CAMPUS UPGRADES
TAMPA CONVENTION CENTER- BR RENO
CHS HEART OF FLORIDA
SOUTH BAY HOSPITAL
CITRUS MEMORIAL 5TH FL PATIENT
FHT MRI SUITE EXPANSION
TGH BCH 2018 PROJECTS
LRH NEW COOLING TOWERS
SHORECREST PREP
TARPON SPRINGS HIGH SCHOOL
WHH BOSTICK HEART CENTER
TGH PLASMAPHERESIS
TGH PHYSICIANS LOUNGE
SBH SUITE 111 RENOVATION
TGH DEPARTURE LOUNGE
FHT BATH LAB #9
CAPE CANAVERAL
LRH CHEMICAL TREATMENT



Lakeland Regional Health CEP



Bay Linen



Bay Linen

CONSERV BUILDING SERVICES

BAY LINEN
CHANNEL 28 SET BUILD
BJ'S WHOLESALE CLUB DUCT CLEANING
MOFFITT CANCER CENTER
TELECOM PARKWAY
CIRCLE K
VAPER MANOR SPACE 2006
COUNTRYSIDE MALL
CITY OF CLEARWATER FIRE
STATION 48
SEBRING EYE CONTROLS
BOCA EYE SURGERY COMPLETE
HVAC AND CONTROLS UNGRADE
7 ELEVEN
WALMART VALRICO
WALMART PERRY
WALMART LAKELAND
ANALOG DEVICES
TARGET
APPLE GREEN
CVS

PROJECT SPOTLIGHT

USAA CROSSTOWN



BCH Mechanical was hired for the new United States Automobile Association (USAA) Crosstown Center HQ and immediately began coordinating the project in virtual reality utilizing our 3-D software. Our team coordinated all aspects of the central plant and above ceiling scope for the HVAC and plumbing.

The Central Plant utilized 1300 tons of water cooled chillers, cooling towers and high efficiency pumping systems to distribute chilled water throughout the facility. The facilities were fed primarily by 16 fan array air handlers, 208 fan powered boxes via a medium pressure ductwork systems. The first 25' of ductwork was fabricated in 16 gauge sheet metal with 2" 3# density liner to soften any air noise throughout the system. The plumbing systems utilized electric water heaters, sensor activated water closets, and lavatories and premium fixtures. The project also included a full parking garage with floor drains throughout.

This project was recognized by Associated Builders and Contractors and won Best Mechanical for projects under 10 million. See page 5 for photos.

RECENTLY AWARDED PROJECTS

BCH MECHANICAL

BRH SANITARY RISER REPLACEMENT PHASE II
MP NBH NUCLEAR MED EQUIPMENT REPLACEMENT RENOVATION
MP NBH ULTRASOUND ADDITION AND INTERIOR FINISH RENOVATION
MPH EP2 AND EP3 RENOVATIONS
INTIMISSMI INTERNATIONAL PLAZA
MEDICAL CENTER OF TRINITY CT RENOVATION
EPICUREAN ICE CREAM SHOP
MEASE COUNTRYSIDE HOSPITAL OR 11
CAPE CANAVERAL EAS CEP
TORONTO BLUE JAYS STADIUM DEMO
USF GREEK HOUSE #5
HCSB BLAKE HS CHILLER
LRH CHEMICAL TREATMENT
LRH WATER SOFTENER PROJECT
DUNBAR HIGH SCHOOL PHASE 2
BAYONET POINT CT RENOVATION
MCC WEST ENTRY
DURANT HIGH SCHOOL

CONSERV BUILDING SERVICES

WESTFIELD CITRUS PARK 2019 RTU REPLACEMENT AEROSONIC
WELLS FARGO 2019 CAPITAL PROJECTS
LAKEWOOD RANCH GOLF AND COUNTRY CLUB
BRISTOL MYERS SQUIBB DATA LINES
QDI OFFICE EXPANSION
3 YEAR PM AGREEMENT GRAND CENTRAL
DURANT HIGH SCHOOL- PLUMBING AND HVAC



THINK 5x5 FOR SAFETY



RECENT INITIATIVES FOR THE BCH AND CONSERV TEAM

Safety is BCH Mechanical and ConServ Building Services top priority! We encourage all employees to take 5 seconds and 5 steps back when approaching a situation where safety hazards are potential.

1. Do I understand task?
2. Do I have material and tools to fully complete task?
3. Is the work area safe, clean and secure?
4. Any hazards that need correction before I proceed?
5. Anything preventing me from completing task?
6. Are lock-out's/tag-out's required?
7. Is working area a confined space?
8. Are there any fall protection risks?
9. Are there any cut risks?
10. Am I wearing the proper PPE for task?
11. Will I sign my name? Is my Quality Acceptable?

All of our employees are OSHA 10 or 30 Certified and every office completes safety audits. We are currently in the process of adding Smart Drive cameras to all work trucks and vans to eliminate at fault accidents, discourage incorrect driving habits, and provide positive coaching opportunities.

PROTECT YOURSELF FROM THE SUMMER SUN!

BCH/ConServ ensure that all employees are educated on preventing heat stress! Heat illness exposure can cause illness and death. There are precautions that can be taken any time temperatures are high and the job involves physical work.

Risk Factors for Heat Illness:

- High temperature and humidity, direct sun exposure, no breeze or wind
- Heavy physical labor
- No recent exposure to hot workplaces
- Low liquid intake
- Waterproof clothing

What are BCH/ConServ Doing to Prevent Heat Illness:

- We have established a complete heat illness prevention program.
- All employees are trained about the hazards leading to heat stress and how to prevent them.
- Every job site is provided with cool water close to the working area(s)
- Summer work schedules are arranged for frequent rest period in a shaded or air-conditioned area
- Designated individuals are responsible for monitoring conditions and protecting workers who are at risk of heat stress.

CAPE CANAVERAL SKID CHILLER INSTALLATION

BCH Mechanical in conjunction with our Comfort Systems Operating Co. EAS installed a pre-fabricated chiller plant.

This project shows off the full talent of Comfort Systems companies working together to accomplish the goal of a full chiller plant installed and operational in less than a month.

EAS pre-fabricates the skids and BCH assembles it all in the field, typically in a fraction of the time, it takes a normal water cooled chilled water installations.



A WORD FROM THE CUSTOMER

“

"So happy to be able to finally get our store back together!!! Your guys - Scott, Nick and Chris are phenomenal! Not only did they do a fabulous job but they were all so nice and courteous! It is refreshing to watch people truly value the work they perform. Such hard workers that actually care!!!! Chris finished up today and made sure everything was to our satisfaction and everything was left clean. I can't thank you enough for getting your crew in so quickly and I would without a doubt highly recommend ConServ and specifically the 3 guys that were part of our crew! I am so glad insurance let us use ConServ!!!

-Learning Express

”

LET'S TALK MANPOWER

How are BCH and ConServ hiring in a tough market?

Our Human Resource Department has recently developed and implemented our Talent Acquisition Team. We have five (5) full-time team members who are responsible for hiring the most qualified personnel in the market. These individuals are highly trained in all aspects of our business and have the ability to hire from a Pre-Construction level to field personnel such as Plumbers, Pipefitters, Welders and Sheet Metal Mechanics.

Since implementing this we have been able to almost triple our hiring capabilities while keeping employee retention at a all time high. This summer we set a goal to add an additional 75 qualified employees to our team within a 45 day period. Our HR/Talent Acquisition Team cleared this goal adding 84 new employees to the BCH/ConServ Family! Great job Team!



CONSERV BUILDING SERVICES

THE RUN FOR THE CUP



WHAT IS THE RUN FOR THE CUP?

Over the years we have developed several Key Performance Indicators (KPIs) to help us improve overall business performance. These metrics help us identify and drive the on-going incremental changes required to keep our organization on the leading edge of our industry.

As a friendly competition, we measure, review and compare some specific KPIs in each Branch on a monthly basis throughout the year. A point system is applied to these metrics and points are added to or subtracted from each branch according to their performance in each of the KPIs.



Ed Berry (winner 2017) handing The Cup back over to Gene Angell (winner 2018)

This competition is known as The Run for the Cup and for annual business planning purposes, The Cup year begins in September and ends in August.

The winning branch gets their name engraved on the traveling Cup and it resides in the winning branch office until the following year. A lunch is also provided to all employees of the winning branch to celebrate their success. Past winners include the Atlanta, Orlando, Charlotte, and Largo offices.

What's new at BCH Mechanical and ConServ Building Services?

Our innovative design processes win awards!



2019 ABC Excellence in Construction Awards Gala, from left to right: Jack Neu (Nielson Wojtowicz Neu & Associates), Daryl Blume and Steve Cona Jr. (Former President/CEO of ABC).



2019 ABC Excellence in Construction Awards Gala, from left to right: Ralph Yturriaga and Lauren Davis.



BCH Mechanical's Marketing Coordinator, Julia Klaiber, participated and graduated from the ABC Gulf Coast Chapter's Outstanding NexGen Leadership Group Class. Julia was also selected to be a co-chair member for the 2020 NexGen class! BCH is a long-time member and supporter of ABC and honored to take part.



Jeannie Lewis, Dan Allen, Lisa Britt, Brian Wilkinson and John Fields at Lisa's Retirement Celebration. Lisa has supported our Production Team for the last 19 years and will be greatly missed by all! Thank you for your hard work and dedication. We wish you nothing but the best!

The BCH Sales and Estimating team enjoyed a great evening at ABC's Excellence in Construction Awards Gala. This wonderful event was held on May 3rd at The Hilton in Downtown Tampa, to recognize all outstanding completed projects. BCH's Crosstown USAA project was awarded for Mechanical under 30 million.



The BCH Mechanical team at the 2019 ABC Excellence in Construction Awards Gala, from left to right: Brian Davis (BCI Integrated Solutions), Julia Klaiber, Christopher Johnson and Kimberly Smith.



The BCH Mechanical and ConServ Building Services Largo Operations celebrated our April and May birthdays with a cake for the office! Happy birthday to each and every one of you and thank for your hard work!



J.J. THE "BEE" AWARD



ROWER OF THE MONTH

BCH MECHANICAL'S EMPLOYEE RECOGNITION PROGRAM

CONSERV BUILDING SERVICES EMPLOYEE RECOGNITION PROGRAM

March Winner



Doug Radomski

April Winner



Samantha Bryan

May Winner



Butch Brensinger

June Winner



Jesus De La Cruz

April Rowers

Charlotte: Scott Johnson
Raleigh: Barki Lodge
Atlanta: Kelsey Evans
Tennessee: Mindy Herrera
Alabama: Joshua Moore
Texas: Howard Hunter
Orlando: Gloria Mallett
Jacksonville: Pam Yancy
Sunrise: Nicole Graham
Largo: Morgan Brazil
Largo Trades: Keji Gibson

May Rowers

Charlotte: Gerald Wyles
Raleigh: Barry Croom
Atlanta: Ada Vanbrackle
Tennessee: Ronnie Rodgers
Alabama: John Pollard
Texas: Michael Tidwell
Orlando: Omar Colon
Jacksonville: Riley Goodman
Sunrise: Giancarlo Amoroso
Largo: Rodolfo Morrison
Largo Trades: Mark Severance

June Rowers

Charlotte: Patrick MacGrogan
Raleigh: Mike Teal
Atlanta: Mike McDill
Tennessee: Chris Coughlin
Alabama: Richard Parker
Texas: Audrey Warren
Orlando: James Gard
Jacksonville: Donald Makauskas
Sunrise: Frank Hauser
Largo: Chad Hitt
Largo Trades: Brent Jochim

2019 Annual

EMPLOYEE APPRECIATION

ADVENTURE ISLAND / SIX FLAGS



Thank you to all of our team members, throughout the Southeast, who consistently exceed expectations- both for our customers and for our co-workers. We appreciate all that you do.

BCH Mechanical, RoyalAire Mechanical Services and ConServ Building Services Tampa Bay area locations ended Professional Administrative week with an Employee Appreciation event at Adventure Island! All employees and their families were treated to a day of fun and dinner at the popular Tampa attraction. After the park closed to the public, our team was able to enjoy exclusive use of the grounds. Our Executive team ended the day with a raffle, awarding gift awards to several lucky winners.



ConServ Building Services Georgia Operation celebrated their Employee Appreciation event at Six Flags over Georgia! All employees and their families were invited to a day of food, fun and rides! We are truly grateful to have such hard working employees who always put our customers first!





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