

THE BUZZ

The Newsletter of BCH Mechanical and ConServ Building Services

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BCH MECHANICAL, L.L.C.

Daryl Blume
CEO

John Fields
President

Dan Allen
Vice President- Operations

Brian Wilkinson
Vice President- Sales

Carmandy Garber
Chief Financial Officer

Contact Information:
BCH Mechanical, L.L.C.
6354 118th Avenue N. Largo, FL 33773
Phone: 727.546.3561 Fax: 727.545.1801
www.bchmechanical.com

BCH Mechanical, L.L.C. is a mechanical contracting company, established in 1976, specializing in HVAC, plumbing, piping, medical gas, sheet metal, and service.

CONSERV BUILDING SERVICES, LLC

Brad McIntre
President

Ed Berry
Executive Vice President

Jason Morris
Vice President- Operations

Brian Powers
Sales Manager

Zori Cordero
Operations Manager

Contact Information:
ConServ Building Services, LLC
6350 118th Avenue N. Largo, FL 33773
Phone: 727.541.5503 Fax: 727.544.1924
Toll Free Service: 1.800.940.3241
service@conservonline.com
www.conservonline.com

ConServ Building Services, LLC, a division of BCH Mechanical, provides commercial HVAC-R services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

WE'RE GROWING!

OUR BCH HEADQUARTERS IS EXPANDING!

Our Largo campus is home to both BCH and Conserv HQ. Many of you know that the bulk of the administrative and design work is completed here, but what might surprise you is that it's also the site of our in-house CAD/VDC offices and sheet metal shop. We're excited to announce that we're making headway in our recent expansion effort. We've added a new 2-story building that will allow us to accommodate our advancements in pre-fabrication, as well as our growing administrative staff. The additional 28,000 sq. ft. will house our new and improved sheet metal shop, featuring many upgrades; an office suite; and a new piping facility.

Why is Pre-Fabrication worth the effort?

- Minimizes labor requirements in the field
- Improves jobsite safety
- Shortens project schedules
- Eliminates change orders
- Offers testing and pre-commissioning in the factory
- Works with BIM
- Offers project cost savings



Where are BCH Mechanical's Pre-Fabrication abilities heading?

BCH Mechanical is already incorporating prefabricated Central Energy Plants, Sheet Metal and Plumbing Systems to projects through our current pre-fabrication shop and the assistance of our sister company, EAS. With the advancements to our office and shop, BCH Mechanical is heading to have all work completed in-house.

Interested in touring the finished project? Let us know. Contact a member of our team to learn more about the new facility.



"We cannot
become what
we want by
remaining what
we are."
—Max
De Pree



PROJECT SPOTLIGHT

WHAT IS HAPPENING AT MOFFITT?

Moffitt Cancer Center has a master plan to upgrade and expand their current campus, and BCH is proud to be an integral part of it. We are currently performing multiple projects there:

- We're working with Wehr Constructors on pharmacy upgrades, including IDS Pharmacy, MCB Pharmacy, MIP Pharmacy, and MKC Pharmacy.
- We're partnering with Whiting-Turner on the M2GEN project.
- We're performing the bed expansion with Barr & Barr.

The \$800M expansion includes a patient bed tower, on 22 acres across from the main center on McKinley Dr. The 1st phase will feature 128 in-patient beds (in addition to the 200 beds the facility currently has), 24 surgical suites, radiology, endoscopy, imaging, as well as conference, education & research space.



The 2nd phase will include 76 in-patient beds, radiotherapy and infusion therapy.

RECENTLY AWARDED PROJECTS

BCH MECHANICAL

USF ENB 214 & 216
TOHO SQUARE GARAGE-TRENCH DRAIN
BAYCARE HOME HEALTH PHARMACY
MOFFITT MCB PHARMACY RENOVATION
MOFFITT MKC PHARMACY RENOVATION
COCA COLA AUB LINE 1 HONEST TEA
TGH FOUNDATION RELOCATION
MUVICO WEST DEMOLITION
MOFFITT M2GEN
MEDICAL CENTER OF TRINITY USP 800 PHARMACY
NYY BATTING CAGE



Florida Mall

CONSERV BUILDING SERVICES

SEARS DESIGN BUILD PROJECT
CHANNEL 28 1ST FLOOR MINI SPLIT INSTALLATION PROJECT
CLOISTERS TOWER CHANGE OUT
TOTAL WINE AND MORE STUART
KRAFT HEINZ SALES OFFICE
POINCIANA SUITE 220

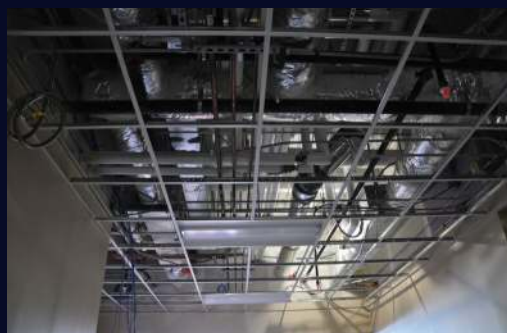
RECENTLY COMPLETED PROJECTS

BCH MECHANICAL

BAYFRONT FREE STANDING ED- PP
CAPE CANAVERAL-EAS/CEP
CAPSUGEL
CHS HEART OF FLORIDA HOSPITAL
CITRUS MEMORIAL HOSPITAL
DUNBAR ES ODP PH 1
EPICUREAN ICE CREAM SHOP
FHT CATH LAB #9
LRH CHEMICAL TREATMENT
SBH KITCHEN WALL REPAIRS
SMH 9TH & 10TH FLOORS RENO
SOUTH HILLSBOROUGH VA
ST. ARMANDS PARKING GARAGE
TGH 4K MED GAS MODS
TGH AHU-65 REPLACEMENT
TGH DATA CTR IT SERVER RM
TGH HMT 730 LUNG CLINIC
TGH SPD DECONTAM AHU
TGH SURGICAL PREP UNIT
USFSP CRI
VENICE REGIONAL TAVR PROC RM
WHH BOILER REPLACEMENT
WHH BOSTICK HEART CENTER
WHH ED ADDITION



Capsugel



Bayfront Free Standing ED

CONSERV BUILDING SERVICES

WESTFIELD CITRUS PARK MALL RTU REPLACEMENT
LAKEWOOD RANCH GOLF AND COUNTRY CLUB
QDI EXPANSION OFFICE
WALMART NAPLES OGP REMODEL
HIGH LAKES HOA ANNEX
FLORIDA MALL
BRISTOL MYERS
POINCIANA SUITE 206/207
POINCIANA MOB ELEVATOR ROOM
BANK OF AMERICA HYDE PARK
TRINITY SUITE 405/407
RAYMOND JAMES BUCS CRYO

MOVING ON UP...

We have some exciting changes to our ConServ team! We congratulate each of the following employees on their recent promotions and are here to support and help them succeed!

James McBride, a team leader and dedicated employee of 10 years, will be stepping into the role of Field Supervisor in the Tampa/Panhandle areas.

Morgan Brazil joined the company 5 years ago as a Service Coordinator/Dispatcher. She worked during the day and attended school in the evenings, graduating with honors, this past May. She will be stepping into the role of Labor/Contracts Administration Manager.

Lisette Villei was a part of the Comfort family for 10 years. She has been with ConServ two years and has worked side by side with Joe Azzaro, running the Tampa Bay area. She is a well-rounded leader, eager to begin her new role as Division Manager for the region.

Amir Coric, a team leader and dedicated employee of 18 years, will be stepping into the role of Field Supervisor in the Pinellas/Sarasota areas.

Frank Conway has been with ConServ for 6 years, 4 of which he has been serving as Electrical Division Manager. Frank has helped grow the electrical division over the years to become a well rounded division, able to service many different areas of the electrical field from construction, to service, to generators, and UPS systems.

LET'S TALK DATA!

ConServ Building Services provides a website for customer use, so they may monitor the detailed status of each service work order they have assigned to us. However, a large portion of our customers use their own individual websites to track the status of their service work orders.

Each "Customer Provided" website requires manual updates to individual work orders by our Service Admin staff any time the status of a work order changes. It can be a monumental task and can be less than a great customer experience during peak periods.

Using an API (Application Programming Interface), information from our service dispatch software can be transmitted directly to a customer's website or dispatch software. Each customer is unique regarding what data they want to have transmitted regarding status. Customers who work with us to utilize this technology enjoy Real Time Status updates automatically.

We are very excited to announce that on September 23rd, Target began receiving automatic updates regarding work order ETA's, arrival and completion times and technician notes along with other miscellaneous work order specifics they require to operate their business.

Target Corp and ConServ Building Services have a long-standing history of working closely together to develop efficiencies in service operations. We are confident that this is a huge step in operational efficiency for us both and we are very excited that we have reached yet another milestone in our relationship.



THINK 5x5 FOR SAFETY

SAFE DRIVING



When you are driving around town, how often do you see someone using their cell phone? Or changing the radio station? Distracted driving is an epidemic and a real concern in industries like ours, with most employees spending the bulk of their workday behind the wheel. We expect our employees to regularly communicate with our office staff, customers, and others but know that using handheld devices while driving is both unsafe and illegal. Even when using new hands-free devices and applications, the brain remains more focused on that task, instead of driving.

So what are we, BCH and ConServ, doing to stop distracted driving? We've instituted a Defensive Driving curriculum into our training program because awareness is critical. We've also created visual reminders, like stickers for truck windows, to ensure that safe driving practices are the first thing our driver's see as they begin their journey. Additionally, we've incorporated safe driving into our rewards structure, motivating our team to improve safety measures, for themselves and others. Our goal is for everyone to arrive safely, both to work and home to their loved ones.

What's new at BCH Mechanical and ConServ Building Services?

Raymond, of the Tampa Bay Rays visits
Corporate HQ!



Raymond visits the
Largo office! Raymond
and the Tampa Bay Rays
threw our team an office
party on August 1st,
including lunch and a
raffle with tons of great
prizes!



Pictured to the right:
Emily Walker, Jocimara
Olone, Eileen Proctor,
Diane Maher and Julia
Klaiber

BCH employees Chris Johnson, Kimberly Smith (not in photo),
Garrett Wolfe & TJ Hemphill visited the JW Marriott jobsite in
Tampa, to teach Coastal Construction Company's summer
interns about the different types of HVAC and plumbing



The Southwest Florida Subcontractor Group had their 6th
annual Rays Game on September 5th at Tropicana Field.
Pictured below: Richard Hargraves (Ryan Companies),
Ashley Piowski (Service Contracting), Julia Klaiber (BCH),
and Dave Cannon (Ryan Companies)



BCH - A WORD FROM THE CUSTOMER

“I wanted to reach out and let you know how much we all
appreciate the outstanding efforts made by your team this
summer. The level of dedication and teamwork from your team
was a primary factor in our success.

Mark Stohs and I would like to specifically thank Manuel Rojas,
Felix Santoyo and Bill Norris for their performance in the field.

All of these guys provided a high level of organization,
leadership and service and they pushed the project schedule
along which we love to see. We really enjoyed working with
them and we hope to be able to work with them again.”

-Williams Company Tampa



CONSERV - A WORD FROM THE CUSTOMER

“This accident happened about an hour ago. The car tire blew out
and flipped several times. Two adults and a baby were taken to
the hospital.

But I want to thank the guy from ConServ-HERO. He was in front
of me and we both saw this happen coming towards us. He
quickly pulled over and jumped out and ran over and pulled the
passenger door open letting them get out. You may think it's a
small thing but he was a hero today. TY ConServ guy!

-Anonymous in reference to our employee, Ryan Rosenberg





J.J. THE "BEE" AWARD



BCH MECHANICAL'S EMPLOYEE RECOGNITION PROGRAM

July Winners



Quinton Cavil, Justin Cobb & Chris Johnson

August Winners



Felix Santoyo, Manuel Rojas & Bill Norris

September Winner



Roberto Rodriguez



ROWER OF THE MONTH



CONSERV BUILDING SERVICES EMPLOYEE RECOGNITION PROGRAM

July Rowers

Charlotte: Randy Elliot
Raleigh: Chris Dale
Atlanta: Dennis Medlock
Tennessee: Rod Holt
Alabama: Pat Holbrooks
Texas: Kenneth Brown
Orlando: George Williams
Sunrise: Jon Kessler
Largo: Ryan Rosenberg
Largo Trades: Edy Cruz

August Rowers

Charlotte: Wayne Coss
Raleigh: Dennis Justice
Atlanta: Gary Adkins
Tennessee: Michael Herring
Alabama: Tony Lambert
Texas: Riley Padgett
Orlando: Jamie Rivera
Sunrise: Darion Richards
Largo: Gregg Tenney
Largo Trades: Edy Cruz

September Rowers

Charlotte: Sonia Gonzalez
Raleigh: Dennis Carroll
Atlanta: Kim Adams
Tennessee: Ronnie Rodgers
Alabama: David Murphy
Texas: Charles Garrett
Orlando: Pam Yancey
Sunrise: Eduardo Diaz
Largo: Charles Dowdy
Largo Trades: Laura Tyler



HVAC - SHEET METAL - PLUMBING - MED GAS - SERVICE - LEED - DESIGN/BUILD