

ISSUE 3 | 2020

THE BUZZ

The Newsletter of BCH Mechanical and ConServ Building Services



**See inside for
additional
information on:**

A Word From Our CEO
Showing Off Our New Shop
Safety Matters!
The Basketball Warehouse
Recently Completed Projects
Recently Awarded Projects
Team Award Winners
What's New at BCH & ConServ?

BCH MECHANICAL, L.L.C.

Daryl Blume
CEO

John Fields
President

Dan Allen
Vice President- Operations

Brian Wilkinson
Vice President- Sales

Carmandy Garber
CFO

Contact Information:
BCH Mechanical, L.L.C.
6354 118th Avenue N. Largo, FL 33773
Phone: 727.546.3561 Fax: 727.545.1801
www.bchmechanical.com

BCH Mechanical, L.L.C. is a mechanical contracting company, established in 1976, specializing in HVAC, plumbing, piping, medical gas, sheet metal, and service.

CONSERV BUILDING SERVICES, LLC

Brad McIntre
President

Ed Berry
Executive Vice President

Jason Morris
Vice President- Operations

Brian Powers
Sales Manager

Zori Cordero
Operations Manager

Contact Information:
ConServ Building Services, LLC
6350 118th Avenue N. Largo, FL 33773
Phone: 727.541.5503 Fax: 727.544.1924
Toll Free Service: 1.800.940.3241
service@conservonline.com
www.conservonline.com

ConServ Building Services, LLC, a division of BCH Mechanical, provides commercial HVAC-R services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

A WORD FROM OUR CEO

THE GLASS IS HALF-FULL



We can all agree that there is plenty of doom and gloom, with the COVID health crisis, social unrest, and the economic crisis (the exact magnitude of which is still unknown). When you also add in the stress of a tense political climate— in an election year—then we are in strange times, indeed.

The simple act of watching TV can drive you crazy, though we should just realize that “ratings grabbers” have designed it to upset us. I am not saying we are not facing great challenges, individually and collectively, but as long we choose to accentuate the positives and what we can personally control, this will become yet another struggle surmounted in our journey through life.

What are the keys to successful navigation of this malaise, both personally and as a company? I believe there are 6 things we can do now:

- Focus on relationships. We have so many of you to thank for partnership and friendship; we will endeavor to foster new ones and strengthen existing ones. My belief is that people care about each other. If you have faith and belief in the basic goodness of others and look for it, you will be rewarded in kind. Faith in both those whom we do business with and those we have chosen to be in our lives, is necessary for a great life.
- Be a student for life. Make it part of your daily regimen. What can you learn today? Take advantage of a few spare hours that you did not have before the pandemic—use them to learn and grow and/or mentor others.
- Find win/win opportunities. The world is not a zero-sum game. It is always possible for everyone to win, grow, and succeed. Work with others and you can achieve so much more.
- Enhance value. As a company, we are reflecting more than ever, how can we reduce field labor and enhance quality and safety? How can BIM, planning and prefab enable us to reduce cost, improve our services and enhance value to our customers? You want to always look for ways to enhance your personal value and that of your company in the marketplace called life.
- Choose optimism. There is always the next crisis that we can blame for impacting our work, disposition today, and overall health and well-being. I choose to believe 2021 will be awesome and we are incredibly blessed to be in the construction field in an opportunistic market, with an amazing outlook. You decide.
- Give back. We have benefited from our industry, market, and country. Share your knowledge and experience with others through mentorship. Give back financially by supporting causes you feel are important.

We appreciate you! If you are reading this, you are likely an employee or customer. We would not be here without you and for that, we are so blessed. Feel free to reach out to us with an email, phone or zoom call – it is important to stay connected, now more than ever.

SHOWING OFF OUR NEW SHOP!

We have spent the last several months showing off our new shop to some of our local Construction Managers! We have been inviting them to join us at the new building for lunch and a shop tour-- and have been thrilled to show them around. Our new and improved sheet metal shop houses state-of-the-art fabrication equipment and systems. Everyone is able to walk the shop and get an up-close look at what we do.

We have also been able to discuss our 3D CAD/BIM capabilities and how we are continuously working to improve coordination efforts and streamline the duct work fabrication process. As a design/build subcontractor, we have been able to have such valuable and informative conversations about the design challenges that we face. BCH is able to take an incomplete set of drawings and take on the design role in order to complete them. We are also able to help provide alternatives if there is a budget issue.

The latest advancement in our design software is Navisworks, which is part of the Autodesk family. It provides a platform for integrating all trades, even those with different 3D programs, into one system which has clash detection. Now, we can roll up most other 3D software packages, including other trade contractors, into one completely integrated product. The trades we can integrate include the following:

- Architecture
- Structural
- Mechanical
- Plumbing
- Sheet Metal
- Medical Gas Systems
- Chilled and Hot Water Piping
- Steam and Steam Condensate Piping
- Air Handling Equipment and Chillers
- Electrical Conduit and Cable Trays
- Electrical Lighting Components
- Fire Protection



Skanska USA Building



The Perry Company



Williams Company

Interested in touring our new building? Let us know! Contact a member of our team to to arrange a personal tour.



SAFETY MATTERS!



WINTER HOLIDAY FIRE SAFETY



In just a few months, millions of people from across the US will be celebrating the winter holiday season with friends and family. Unfortunately, according to the National Fire Protection Association (NFPA), December is the peak month for house fires caused by candles and lights and is also a time of increased electrical shock injuries due to outdoor holiday lights and extension cord usage.

Here are some things to keep in mind this holiday season.

Overall Safety –

- You should have a smoke alarm installed on every level/floor of your home. Test the smoke alarm monthly and replace the batteries as necessary. If its "chirping", it means the batteries need to be replaced. Smoke alarms should be replaced every ten (10) years.
- Know your primary exit routes out of your home and have an escape plan BEFORE A FIRE STRIKES. Make sure every member of your family, including children, knows what to do in case of an emergency. Have a designated meeting area in case of an emergency.

Lights and Decorations –

- Inspect holiday lights before you put them up. Make sure to throw away lights that have frayed, pinched, or exposed wires or broken bulbs.
- Lights are rated for either indoor or outdoor use only. Make sure to read and follow all of the manufacturer's warnings.
- Use clips, not nails, to hang lights in order to avoid damaging the wiring.
- Select decorations that are flame-resistant or flame-retardant.
- Do not overload electrical outlets, by plugging in too many light cords or extension cords.
- Turn off lights and electronic decorations before going to bed or leaving home.
- Make sure when using outdoor lights that they are plugged into a properly-sized extension cord and then into a ground fault circuit interrupt (GFCI) outlet.

Candles –

- Use battery-operated candles instead of actual flame-lit candles.
- Store matches and lighters out of reach of children. Keep flame-lit candles out of reach of children.
- Place candles away from flammable materials, including windows with blinds or curtains.
- Never leave a burning candle unattended. Make sure it is fully extinguished before leaving the room or going to bed.

Trees –

- If decorating with a fresh tree, select one with green needles that don't fall off when you touch them. Cut 2" from the base on the trunk before placing it in a tree stand.
- Make sure the tree is located at least 3 feet from any heat source and that it is not blocking an exit.
- Never decorate a tree with flame-lit candles.
- Make sure to keep the tree well-watered so that it does not dry out and drop its needles. Dispose of the tree when it is dry or immediately after you are finished using it.
- Don't store a dry tree in your home, in your garage, or on your property for any length of time.

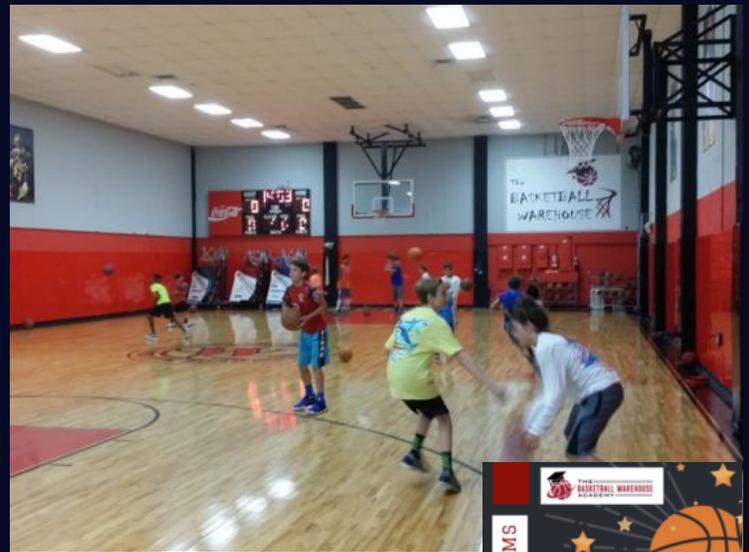


THE BASKETBALL WAREHOUSE ACADEMY

The Basketball Warehouse Academy is expanding its reach with new after-school programs. The non-profit youth organization was founded by long-time friends, Coach Allen Williams and BCH President, Daryl Blume. TBWA provides its members with basketball training and academic support, as well as life and job skill training.

The focus of the program is to assist students in transitioning from middle to high school and from high school to responsible adulthood. The program also presents at-risk youths positive role models and a strong nurturing support system.

TBWA offers summer camps, basketball camps, AAU teams, league play, and academic tutoring programs, to name a few. For more information, visit www.tbwacademy.org.



AFTER-SCHOOL PROGRAMS

THE BASKETBALL WAREHOUSE ACADEMY

AFTER-SCHOOL ACTIVITIES
ACADEMIC TUTORING & SAT PREP
SPORTS & FITNESS CLINICS
3-ON-3 PICK-UP GAMES

MIDDLE SCHOOL 4:30PM-6:30PM
HIGH SCHOOL 3:30PM-6:30PM
MIDDLE SCHOOL GRADES 6-7th - 12th
SCHOLARSHIPS AVAILABLE

CALL COACH ALLEN @ 727.225.4724 OR JUSTIN @ 561.212.0459 TO RESERVE YOUR SPOT

RECENTLY COMPLETED PROJECTS

BCH MECHANICAL

- TARPON SPRINGS HIGH SCHOOL
- BLAKE HIGH SCHOLL CHILLER
- BRH SANITARY RISER PHASE II
- TORONTO BLUE JAYS STADIUM
- ALONSO HIGH SCHOOL
- TGH FOUNDATION RENOVATION
- MEMORIAL HOSPITAL OF TAMPA
- MUVICO WEST DEMOLITION
- MCC WEST ENTRY

CONSERV BUILDING SERVICES

- TARGET - MULTIPLE LOCATIONS
- BED BATH & BEYOND
- DURANT HIGH SCHOOL
- WELLS FARGO
- WILLIS TOWERS TENANT IMPROVEMENTS
- PARK CENTRE
- QDI RESTROOMS
- LAKEWOOD RANCH GOLF COMPANY
- 7 ELEVEN - MULTIPLE LOCATIONS
- V3 KENNEDY

RECENTLY AWARDED PROJECTS

BCH MECHANICAL

- SLIGH MIDDLE MEGNET SCHOOL COMMUNITY CENTER
- ASHLEY FURNITURE CENTRO YBOR EXPANSION
- BAYFRONT HEALTH 7 RIVERS STERILIZER REPLACEMENT
- IOVANCE BIOTHERAPEUTICS
- MORTON PLANT HOSPITAL STEAM UTILITY EXTENSION
- WATER STREET CEP WATER SOFTENING SYSTEM
- PEACE RIVER CITRUS
- MOFFITT EXPANSION HOSPITAL
- TGH 1J MRI REPLACEMENT

CONSERV BUILDING SERVICES

- FRED KARL COUNTY CENTER
- WATER STREET COOLING STATION CEP
- MARINA DEL MAR PARKING GARAGE
- EISENHOWER MIDDLE SCHOOL T&B
- MOSAIC FISH HAWK
- EARTHBOUND CITRUS PARK MALL
- CARMAX BOYNTON BEACH
- AMGEN PHASE 2 T&B
- AMAZON RUSKIN
- ISLE OF SAND KEY



J.J. THE "BEE" AWARD



BCH MECHANICAL'S EMPLOYEE RECOGNITION PROGRAM

August Winner



Eileen Proctor

August Winner



Bryttanyie Ogden

September Winner



Edwin Torres



ROWER OF THE MONTH



CONSERV BUILDING SERVICES EMPLOYEE RECOGNITION PROGRAM

July Rowers

- Charlotte: Jason Cook
- Raleigh: Mike Kurylenak
- Atlanta: Mike McDill
- Tennessee: Carlos Santiago
- Alabama: Kristy Folk
- Texas: Howard Hunter
- Orlando: Rich Veno
- Sunrise: Frank Heuser
- Largo: Thomas Jurgensen
- Largo Trades: Dave Jagars

August Rowers

- Charlotte: Brian Noonan
- Raleigh: Daniel Rivera
- Atlanta: Kelsey Evans
- Tennessee: Adam Hinton
- Alabama: David Murphy
- Texas: Nasraddin Mahmoud
- Orlando: Valerius Paul
- Sunrise: Ariel Landrau
- Largo: Carlos Diaz
- Largo Trades: Jeff Green

September Rowers

- Charlotte: Pierre Harris
- Raleigh: Mike Page
- Atlanta: Millard Wilson
- Tennessee: Heather Duncan
- Alabama: Joe Manfre
- Orlando: Omar Colon
- Sunrise: Trevor Gentles
- Largo: Luis Valera
- Largo Trades: Franklin Jerez

What's new at BCH Mechanical and ConServ Building Services?



Our team enjoyed a fun night out at the ABC Bowling Tournament back in August. We teamed up with the JE Dunn Construction crew! We may not have won, but we still had fun!

Our group events look a little different this year, but that won't stop us!



BCH joined the ABC Young Professional's Group and spent the morning at Feeding Tampa Bay to help out in the warehouse, sorting and packing donated essential foods to ensure that children, families and seniors in our neighborhood are served. These are the times that organizations like Feeding Tampa Bay need our help more than ever!



BCH is proud to play a part in the project ABC put together to benefit Belle Witter Elementary School in Tampa. The team completed a landscaping face lift before students and teachers returned to the school!

The generosity of the companies involved in the ABC YP group extended beyond the beautification project, as ABC was able to present Principal Rita Irving with school supplies and a check for continued improvement to her campus.



Our team delivered some birthday goodies to our longtime employee, Peg Thomas. She celebrated her 90th birthday back in August!



ABC FL Gulf Coast held graduation events for the Tampa Young Professionals who participated in the Dale Carnegie Tampa Bay "Emerging Leader in Construction" series. We are proud of our very own graduates, Chris Johnson and Julia Klaiber, who received their Emerging Leader in Construction Certificate. The virtual six-course series touched on topics like, how to improve leadership skills by teaching, how to interact with differing personality styles, the power of mentoring, and creating work-life balance.



THANKS TO OUR CONSERV TECHS



We always say our techs are the best in the industry and our customers think so too!
Enjoy excerpts from customer calls and emails about the ConServ team below:

"I want to reiterate with you, that the honesty of **Alvin Round** was greatly appreciated and I can see us doing more business with you. Thanks for caring."

"**Chad Hitt** was sent out to look at our A/C unit. He was on time and quickly went to work. We were pleased that he was so thorough and communicated his findings."



HVAC · SHEET METAL · PLUMBING · MED GAS · SERVICE · LEED · DESIGN/BUILD